

IES National Capital Section Newsletter - October 2001

October Luncheon Meeting

Friday, October 26, 2001
Capone's Ristorante, 831 Industrial Ave.

Lighting Business in the Nation's Capital - The Lamp Manufacturer

12:00 Cash Bar/Networking	\$28.00 IES Members
12:30 Lunch	\$32.00 Non-Members
1:00 Announcements	
1:15 Presentation	

This is the fifth in a series about how we do business in the local lighting industry. We are reviewing the roles of the various players - the specifier, the sales rep, the electrical contractor, the distributor and this time - The 'Lamp Manufacturer'. Normand Payette and Bernard Diederich will participate in a panel discussion led by Don Ayotte. They will outline the traditional role of the lamp manufacturer and the changes in today's market. Find out: what happens during the tendering process of a project; about the relationship between the lamp manufacturer and the distributors; how a lamp manufacturer gets specified; what happens when non-approved alternative products are provided; and who has responsibility when there is a problem with a lighting product or application.

Guests are always welcome. "Bring a Buddy" this month.

For more information or to make a reservation, contact Donna Boag at 842-8902 or pboag@attglobal.net. RSVP by Noon Wednesday, October 24, 2001.

September Luncheon

Thanks to Chrisnel Blot for his presentation on Photometric Testing of Luminaires at our September Luncheon Meeting. Bob Bridges was the lucky winner of the door prize donated by Normand Payette of Philips Lighting.

Education Program

The Education Committee co-chaired by **Jay Peters** of **W.S. Sales Associates Ltd.** and **Guy Brunet** of **J. L. Richards & Associates Ltd.** will offer the 12 week ED-150 Intermediate Level Lighting Course commencing in February 2002. For more information or to confirm your intent to register for the course please contact **Jay** at **745-0001** or **Guy** at **728-3571**.

IES National Capital Section Website

Don't forget to keep in touch by visiting our website at www.iesna.net/ottawa.

IIDA

Submissions for the 2002 IIDA Program are due in January 2002. **Gerry St. Michael** of **R. J. McKee Engineering Ltd.** is again Chair of the local IIDA Committee. He can be reached at 723-9585. It's time to start thinking about your submissions now.

2000/2001 Schedule of Events

September 28	Luncheon Meeting
October 26	Luncheon Meeting

November	30	Luncheon Meeting
January	25	Luncheon Meeting
February		ED-150
February		Luncheon Meeting or Gala
March		Student Chapter Dinner Meeting
April	26	BBQ Luncheon Meeting
May		Golf Tournament
June		Tour & Patio Lunch

IES EXECUTIVE 2001-2002

President	Don Ayotte	748-0432	
Vice President	Karen Pero	956-3408	
Secretary Treasurer	Glenn Mooney	224-7500	
Education Committee Chair	Jay Peters	745-0001	
Program Committee Chair	Bob Bridges	733-2500	
Student Chapter Chair	Lucie Fontein	520-2600	ext 2880
Education Grant Chair	John Gorman	728-7094	
IIDA Chair	Gerry St. Michael	723-9585	
IES Library Committee Chair	Ivan Pasini	956-3410	
Membership Chair	John Graf	728-3571	
Awards Chair	Bernard Diederich	448-9002	
Social Committee Chair	Guy Brunet	728-3571	
Web Master	Bob Bridges	733-2500	
Executive Assistant	Donna Boag	842-8902	842-8903(fax)
Board of Managers	Ivan Pasini	956-3410	
	Philip Gabriel	241-1822	
	Arnold Midgley	723-9585	
	John Gorman	728-7094	
	Don Ayotte	748-0432	

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